



Te Korowai o Ngāruahine Trust Procurement Strategy

Pathway to Whanau Prosperity – Te Ara Toiroa

Presented by TeUraura Nganeko

Te Ara Toiroa

- 1/8 Iwi in Taranaki
- 6 Hapu
- 2014 Settlement
- Asset base \$68M to \$118M
- Sound commercial investment
- Delivering social outcomes
- Economic aspirations required a paradigm shift
- Solution – Te Ara Toiroa: Ngāruahine Procurement Strategy



Te Ara Toiroa - Purpose

Putting first - uri, hapū, marae and iwi first

Leading - Ngāruahine uri and whānau to prosperity

Building – Ngāruahine economy

At the helm - Ngāruahine



Procurement Hierarchy

Ngā Uri o Ngāruahine



Taranaki Whānui



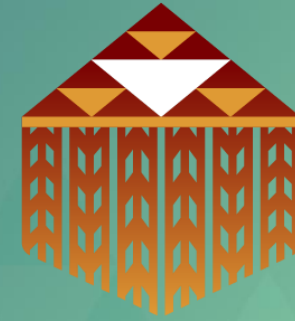
Te Iwi Māori



Tauiwi

Key Enablers

- Kura to Career programme & pipeline
- Iwi Business & Skills database
- Industry relationships
- Crown relationships
- Collaboration with Ngā Iwi o Taranaki and Māori organisations
- Impact Investments



NGĀ
RERE



KĀINGA
WHAKAAHURANGI

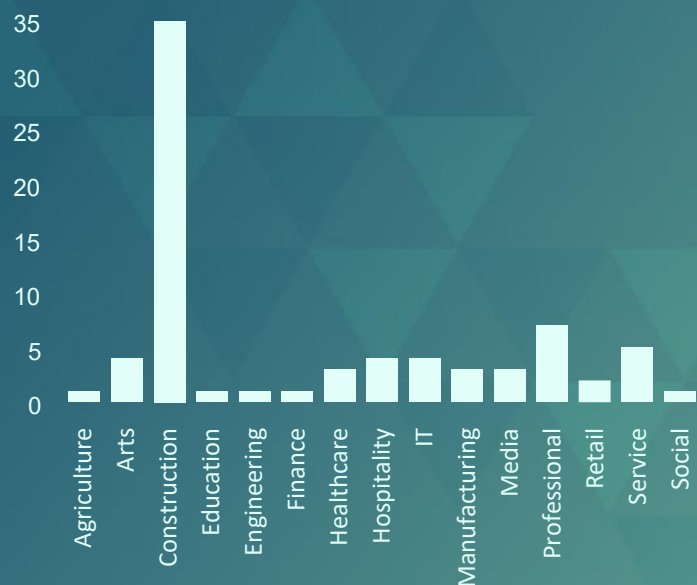


Te Ara Toiroa Outcomes

IWI BUSINESS & SKILLS DATABASE

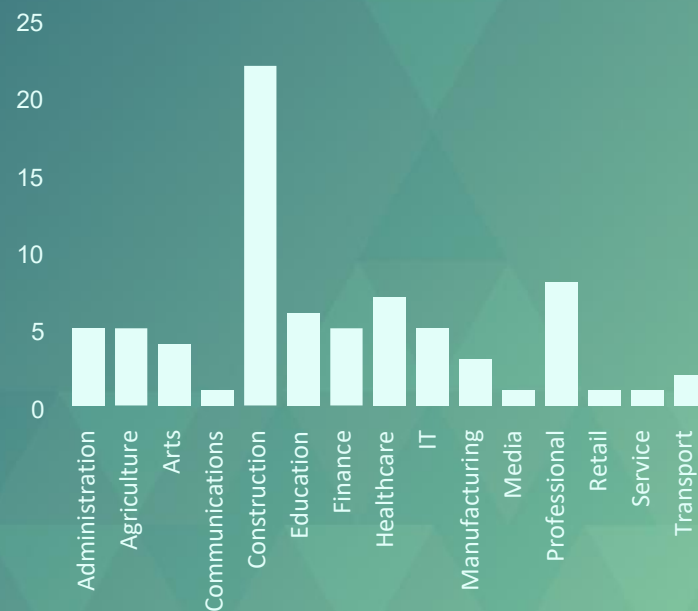
Business Industry Breakdown

TOTAL BUSINESSES REGISTERED: 75



Skills Industry Breakdown

TOTAL SKILLS REGISTERED: 76



KAIMAHI

NGĀRUAHINE KAIMAHI

TOTAL NUMBER: 18

TOTAL NUMBER: \$1,406,274

OTHER KAIMAHI

TOTAL NUMBER: 4

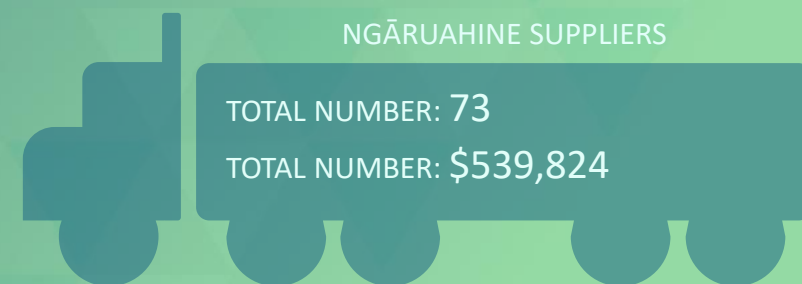
TOTAL NUMBER: \$334,055

TOTAL KAIMAHI

TOTAL NUMBER: 22

TOTAL NUMBER: \$1,740,329

BUSINESS INVESTMENT (SUPPLIER PAYMENTS)



TOTAL INVESTMENT FOR TE ARA TOIROA

TOTAL NUMBER: 95

TOTAL NUMBER: \$1,946,099



NGĀ RERE

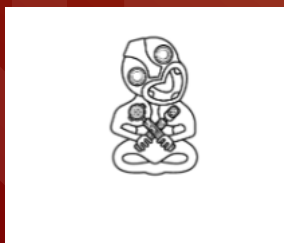
Presented by Ngawai Hernandez-Walden







Suppliers



Ferryway Mattress Company

Our commercial division of Brownies Mattress Direct

Waiora Cafe



Room Render



Mahuru Lounge



Te Ara Toiroa Outcomes

Stage 1 – Ngā Rere

- 2 apprenticeships
- 20-30 jobs (FTEs, PTs & Casuals) forecast
- Service contracts

Stage 2 – Former Konini Lodge - planned

- FTEs, PTEs & Casuals
- Service contracts

Stage3– Former Doc I-Site - planned

- FTEs, PTEs & Casuals
- Service contracts

Other businesses that will be developed and operated through this development.



NGĀ
RERE

Ngā Manaakitanga kia koutou!

